

— **NONQUALIFIED RETIREMENT PLANS**

# Unlock the Full Potential of Nonqualified Plans

**Our experts will conduct a complimentary Plan Diagnostic to help you bring significant value to your clients and prospects.**

Help clients and prospects ensure their nonqualified deferred compensation plan delivers the utmost in value and risk management. Don't let them leave any stone unturned. Schedule a Plan Diagnostic with Newport.



## **Plan Diagnostics produce results.**

Client outcomes have included:

- Elimination of discrimination testing issues associated with the 401(k) plan
- Increased participation and deferral rates by implementing best practices in plan design
- Minimized plan risks and enhanced economic benefit through a better understanding of available funding options
- Improved participant savings by a projected \$11 million over 10 years
- Improved corporate profit and loss (P/L) by a projected \$23 million over 10 years

### **Get Answers to Important Questions**

1. How competitive is the nonqualified retirement program?
2. How can the plan's funding strategy be optimized?
3. How does the service provider rate on costs and service compared to others?
4. Are the plan's risk management and governance practices adequate?
5. What can be done to increase plan utilization and participant satisfaction?
6. What strategies or innovative program designs are my peers finding successful?



You'll receive a comprehensive, objective review that will:

- **Evaluate** the plan's performance and its alignment to the company's goals
- **Benchmark** the plan against industry peers
- **Assess** how the plan measures up to best practices in plan management
- **Modernize** older plans
- **Pinpoint** effective steps for optimizing the executive benefits program

### Let's talk.

Whether your client has a new plan, or it's been a while since their last review, we'll provide relevant and actionable plan insights that can help achieve peak plan performance. Please email your contact information and plan details to [nqprospects@newportgroup.com](mailto:nqprospects@newportgroup.com) and a consultant will reach out to you.

Newport, an Ascensus company, is the largest independent provider of nonqualified plans. With 40 years' experience and the industry's largest team of nonqualified plan service specialists, you can count on us to help you maximize your client's nonqualified plan benefit.